

Miguel Rosique

Capital Partner

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Summary

At present I'm a Capital Partner in ONEtoONE, the biggest organization in Spain which exclusively focuses on the Mergers & Acquisitions advisory in Family-owned Companies.

I am Associate & Managing Director of a Strategy and Operations consulting, a firm dedicated to very special projects for FMCG, services or industry. We have done projects in Spain, UK, and China. In China I have a vast experience because I have been doing business in China for more than 15 years.

Also I am shareholder of Shoes On Time, a firm specialized in injection and vulcanized manufacturing shoes for first price.

Currently I am member of the board of directors in MTNG Experiencie.

I am also founder of Bizmate Capital, an investment fund for early stage Investors and innovative businesses seeking risk capital in Spain. We help to entrepreneurs to achieve financial resources to expand their companies.

Well-known speaker in the most important domestic and international conferences and congresses. Also I am Associate Professor at Instituto de Empresa business school.

I am the executive award-winning of the European Award for Logistics Excellence in 2008, the most important recognition in Operations in Europe. I have others international awards and mentions.

Experience

Shareholder at Shoes On Time

2010 - Actualidad (1 año)

Shoes On Time is a shoes company specialized in injection and vulcanized manufacturing.

The clients of Shoes On Time are worldwide companies who have moved the production to low cost countries, and now they need a better planning of stocks, thanks to achieve a closer and reactive production, doing faster Supply Chains, getting more efficiency and saving costs.

Shoes On Time is working in first-price products.

Member Board of Directors at MTNG Experience (Mustang Group)

2010 - Actualidad (1 año)

MTNG is the leader company in shoes in Spain with brands as known as Mustang, Maria Mare and

Sixty Seven.

Capital Partner at ONEtoONE Capital Partners

2009 - Actualidad (2 años)

ONEtoONE Capital Partners is the biggest organization in Spain which exclusively focuses on the M & A (Mergers & Acquisitions) advisory in Family-owned Companies.

Founder at Bizmate Capital

2009 - Actualidad (2 años)

Early stage investments for high growth business. Bizmate Capital is a fund for early stage Investors and innovative businesses seeking risk capital in Spain. We focus our investments in companies with high specialization in manufacturing goods, distribution, fashion products and others.

Associate & Managing Director at Pragma Consulting (Operalabs)

2003 - Actualidad (8 años)

Consulting firm specialized in Strategy & Operations. Projects in Manufacturing and Services sectors. Projects realised in Spain, UK and China.

Chief Operating Officer at FAMOSA.

2004 - 2009 (5 años)

FAMOSA is a wolrd's Top-10 toys company. Managing the company's entire supply chain. I have been responsible for the offshoring to China, a country I have been familiar with for over 15 years.

6 recommendations available upon request

Logistics Director at MP Macpuarsa

1999 - 2004 (5 años)

The biggest private elevator company in Europe. Several factories. Organic growth and acquisitions

1 recommendation available upon request

Business Unit Manager at Excelsior Lifts

1997 - 1999 (2 años)

Turnkey projects in rare or very old buildings (sales, logistics, productions and technical project)

Project & Commercial Mgr. at Agulosa (OTIS Group)

1996 - 1997 (1 año)

OTIS ubsidary company to develop special projects in peculiar buildings or using new technologies

Production Manager at Mundial Park

1994 - 1996 (2 años)

Manufacturing Equipments for Amusement Parks

Deputy Director (Madrid Branch Office) at OTIS

1992 - 1994 (2 años)

Elevators and escalators company

Education

IESE Business School - University of Navarra

PDG, General Management Program, 2008 - 2009

IE (Instituto de Empresa)

Executive MBA, 2001 - 2002

1 recommendation available upon request

Universidad Politécnica de Madrid

Aeronautical Engineer, Aircraft Specialization, 1993

Colegio RETAMAR

1974 - 1985

Honors and Awards

European Award for Logistics Excellence 2008 (European Logistics Association)

Premio Nacional de Logística 2007 (Centro Español de Logística)

Best Practice Case in Logistics (European Commission, Brussels)

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8 people have recommended Miguel

"Coincidí con Miguel en la transformación de todos los procesos de negocio del área de logística en Famosa. Durante ese periodo trabajó estrechamente con nosotros aportando buenas recomendaciones y "best practices" del sector logístico al modelo futuro que confeccionamos desde Capgemini. Realmente fue una muy satisfactoria colaboración dónde Miguel consiguió motivar y gestionar a todo su equipo que nos apoyó en todo momento durante la ejecución del plan de trabajo diseñado, obteniendo finalmente un satisfactorio resultado."

— **Josep Güell**, *Director, Capgemini*, was a consultant or contractor to Miguel at FAMOSA.

"Miguel, ha demostrado una gran experiencia en Operaciones, liderando el enorme cambio en el modelo de producción y distribución de Famosa que mereció el premio CEL 2007 y ELA 2008. He colaborado con él en diversos proyectos de ajuste y mejora en la implantación de la nueva Cadena de Suministro. Es un muy buen líder y gestor de equipos de trabajo."

— **Bernat Coll**, *Strategy Project Manager & MC Partner, Miebach Consulting*, was a consultant or contractor to Miguel at FAMOSA.

"Miguel lideró con gran éxito la evolución del área de operaciones de Famosa, convirtiéndola en un referente en su sector, y en una de las bases donde asentó Famosa su liderazgo. Miguel es una persona que destaca tanto por sus conocimientos vinculados con el sector de Gran Consumo y de la gestión de Operaciones en general, como por su visión de negocio. Además es una persona de fácil trato y muy colaborativa. Fue muy enriquecedor trabajar con Miguel y le considero un gran profesional.."

— **Alejandro Fuster Mollá**, *ERP Senior Manager, Capgemini*, was a consultant or contractor to Miguel at FAMOSA.

"Puedo decir que Miguel está permanentemente comprometido con todos los ámbitos de la empresa, esto le permite mantener en todo momento una visión global y, concretamente, cuando he tenido que interactuar y trabajar con él se ha mantenido siempre como una persona que ha sabido escuchar, colaborar y aportar satisfactoriamente."

— **Jaime Guitart Fuentes**, *Consultor, Deva Comunicación Financiera*, was a consultant or contractor to Miguel at FAMOSA.

"Tuve la oportunidad de conocer a Miguel en su época de Director de Operaciones de Famosa. En la relación profesional que tuvimos Miguel siempre demostró tener una visión global de la compañía, aportando ideas y soluciones realistas. Miguel aprovechó su enorme capacidad de trabajo para transmitir al resto de la organización su ilusión por buscar en todo momento la excelencia en el trabajo cotidiano."

— **Pedro Provedo**, *Director Supply Chain Management, Capgemini Consulting*, was a consultant or contractor to Miguel at FAMOSA.

"Miguel is one of most outstanding professionals I have ever meet in my professional career., besides being a visionary implementing innovative business process and technologies, providing for such a clear focus on what's relevant and an a true 360 ° holistic approach to no matter which business he is involved allowed them be set apart from the competition . He is well acquainted, proactive and always focused on the big picture, beyond technologies, trends and fine grain circumstances involved, a true business leader of of the highest caliber, making him one of the few very hard to find"

— **Ignacio Soriguera Tarrés #**, *Sales & Marketing Manager Spain & Portugal, Psion Teklogix*, was a consultant or contractor to Miguel at FAMOSA.

"Tuve el placer de ser seleccionado como proveedor de Macpuarsa, por Miguel. Es un excelente manager y profesional, del que destacaría entre otras cualidades su finura y exigencia negociadora, su honestidad, su pasión por su trabajo, su capacidad para liderar equipos y proyectos, y su visión de negocio. Da gusto trabajar con él."

— **Eloy Martinez**, *General Manager, Psion Teklogix*, was with another company when working with Miguel at MP Macpuarsa

"Miguel Rosique ha sido sin lugar a dudas el alumno más brillante que he tenido en mi larga trayectoria como profesor del Instituto de Empresa de más de 10 años. De hecho ha sido el único alumno al que he puesto una A+ como nota final de curso. Es una persona con unos fundamentos teóricos y prácticos muy fuertes y con una mente bastante lúcida."

— **Alvaro J. Martin Roper**, *Managing Director, Euroval*, taught Miguel at IE (Instituto de Empresa)

[Contact Miguel on LinkedIn](#)